

**NB: MUST BE PART OF ENVELOPE 2**

**PRICING SCHEDULE: ANNEXURE 1**

**DETAILED BREAKDOWN OF TOTAL COST AND STANDARD SERVICES**

Bidders should price on a leased option. Pricing must take into account the maintenance, support, and software/upgrades for five (5) year period.

Bidders must provide detailed pricing schedule and complete the table below. The rental estimate provided for purposes of guiding price quotation.

The tender prices should be quoted in South African currency (ZAR).

**Pricing table with rental collections estimates**

<b>Years</b>	<b>Revenue targets (Incl. VAT)</b>	<b>% Charge on revenue collection</b>	<b>Total Commission (Incl. VAT)</b>	<b>Net Revenue (incl. VAT)</b>
YEAR 1	R8 662 665			
YEAR 2	R9 317 506			
YEAR 3	R9 686 681			
YEAR 4	R10 703 782			
YEAR 5	R11 238 971			
<b>Total Net Revenue (incl. VAT)</b>				

**Adhoc services**

Bidder must provide their cost structure or charging methodology for any adhoc services that cannot be costed above. This will include but not limited to the following examples:

<b>#</b>	<b>Description</b>	<b>Rate</b>
1	New Lease sign-on fee	
2	Admin fees on repairs	
3	Once off change of replacement of meter readers	
4	Monthly meter reading cost	

**Name of Supplier** \_\_\_\_\_

**Signature** \_\_\_\_\_

**Date:** \_\_\_\_\_